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- Cross Rider (L6), Cross Rider Sport (L6 & L7), T-Truck (L7 & N1) y T-Bus.



Who we are.

COMARTH ENGINEERING is a technological Company owned by:

- **Demeter Partners:** www.demeter-partners.com

DeMeter
PARTNERS

- **Fagor Ederlan Group:** www.fagorederland.es

fagorederlandgroup



Who we are.



DEMETER PARTNERS

Is an independent risk management Company owned by its managers managing funds dedicated to invest in companies and related eco-energies and eco-industries (Cleantech) infrastructure funds. These funds whose amount reaches 600 million euros are provided by more than twenty french institutional investors (Caisse des Dépôts et Consignations, BNP's Life insurance Company and CNP), but also industrial linked to these sectors as Total, Veolia, Nexity, Air Liquide, GDF Suez and other european investors as Robeco, the European Investment Fund and in particular some spanish as Caser o Neotec.

DEMETER PARTNERS experience in these sectors is achieved through its network of affiliated companies (about 40 companies) organized around the called **Club Demeter** and an Advisory Committee composed of specialists in the fields of environment and renewable energy. **Demeter Partners** has offices in Paris and Madrid.

www.demeter-partners.com



Who we are.

Fagor Ederlan Group

fagorederlandgroup

It is a cooperative society, part of MONDRAGON Corporation, led of a group of companies specialized in the manufacture of automotive components: Fagor Ederlan Group.

With its own technological center (Edertek) and more than 15 production plants in Brazil, Slovakia, China, Mexico and Spain, **FAGOR EDERLAN** offers design and manufacture to the automotive market organized in two business units: Chasis and Powertrain.

As part of its diversification strategy, **FAGOR EDERLAN** has promoted several projects to create new business in the areas of water treatment and electromobility. In 2012, **FAGOR EDERLAN** created **FAGOR EDERGARDEN** a Company specialized in innovative solutions for dewatering sludge, flotation and regeneration wasteater. In 2013 it became shareholder of Comarth Engineering, a Company specialized in the desing and manufacture of electric vehicles customized to work with.

En 2015 has created **Edermobility Services**, a Company specialized in the desing and marketing of business models based on electromobility solutions.

www.fagorederland.es



Who we are.

COMARTH ENGINEERING is a technological Company, manufacturer of electrical vehicles (Quadricycles L6, L7 and N1).

Our ambition is to be leaders in the Urban Transport and Last Mile **EUROPEAN MARKET**.

COMARTH ENGINEERING is a Company focused on innovation and development manufacturing products due to the market needs.



Who we are.

The customization for Key Companies is one of the **COMARTH's** differential values.

COMARTH's vehicles are designed and manufactured at our plant in Murcia and are approved in the INTA following the **applicable european directives**.

It is planned the opening of a second manufacturing plant into the Basque Country in 2016.



Market positioning.

Since its inception, **COMARTH ENGINEERING** has sold in the european market more than 1000 electrical vehicles.

We are one of the best positioned european manufacturers (turnover) in the **Postal sector**; Tenders won, with over 500 units sold and another 500 units involved:

- Sales since 2011 in La Poste (France), Posten Norge (Norway), Correos (Spain), Post Nord (Sweden, Denmark, Norway and Finland).
- Currently testing test in : Correos Portugal, Belgium Post, various private companies in Spain (MRW, Seur) and in the UK (e-Courier, etc..).

We have **positioning targets** in sectors of Last Mile, in Municipal Services, Distribution, Supermarkets, “Home repair services”, tourism sector, ports and airports, fleet owners, etc.



What we offer.

100% electrical vehicles.

- 2 years vehicle warranty.
- Lead batteries with 1 year warranty.
- Lithium batteries with 3 years warranty.

Technical Service (SAT) across Europe: own service and through partners service.

Co-customization with the customer of electrical vehicles in the key companies for adapting the product to their market needs.

Sales Network: Distributors network, Agents and direct sales.

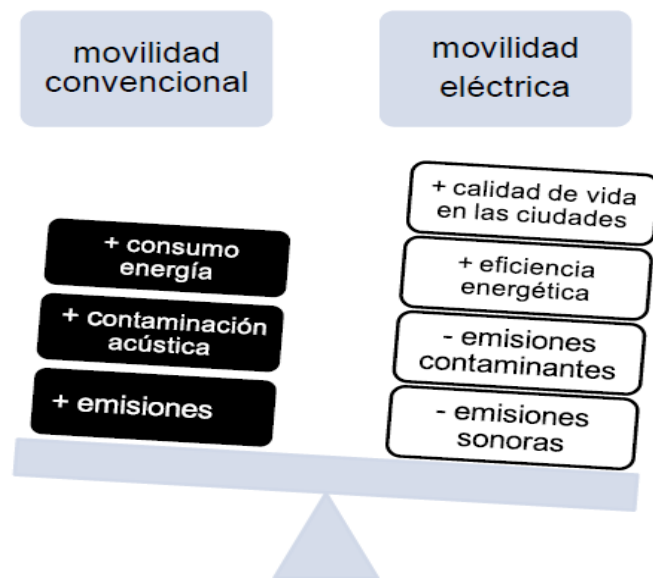
Renting sales model: Banco de Santander and Caja Laboral in Spain and Westlease in Benelux.

Dedication of resources to **R+D** with support technology network at Ederlan and Mondragón Automotive.



Sales pitch.

Government support to electrical vehicles by grants (Ex: Móvele in Spain, Bonus Eco in France, etc.), lower taxes, free access to restricted traffic areas, free parking in the center of cities, etc.



Products portfolio.



Cross Rider



T-Truck(L7 & N1)



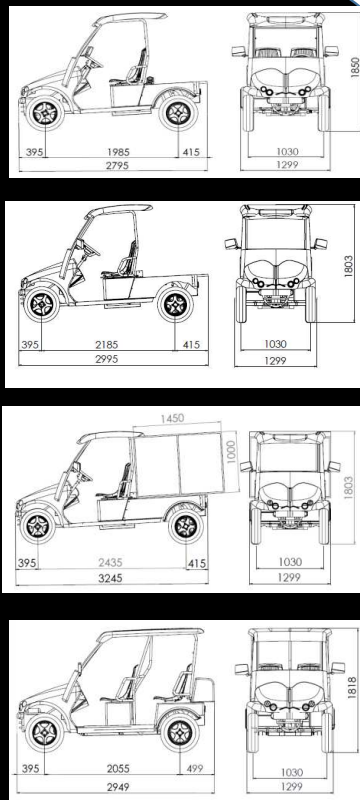
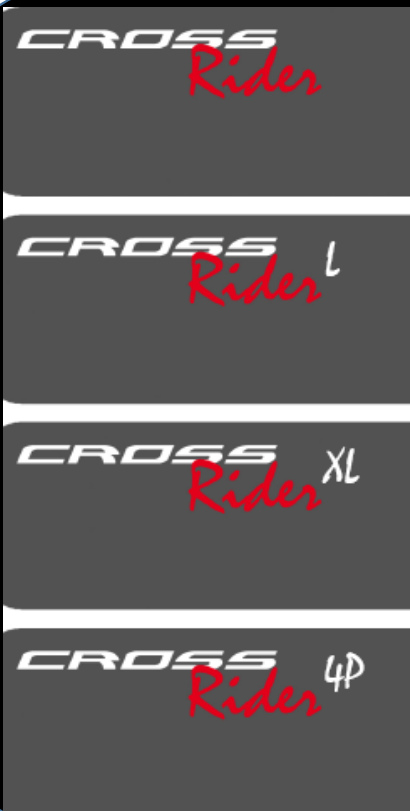
Cross Rider Sport



T-Bus (non registrable)



Cross Rider Range.



4 basic models, adaptable to user needs:

Battery type (LEAD/AGM or LITHIUM LiFePO4) as cruising range required.

DIFFERENTIAL GROUP (short headroom, short, medium, long).

WHEELS/TYRES (Road, field, mixed).

SPEED LIMITATION..

IMPLEMENTS (open boxes, closed cargo boxes, elevators...) according to application.



Cross Rider uses range:

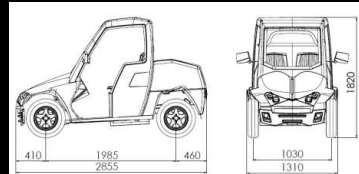
- Work: Agriculture, Industrial ...
- Leisure: Golf, Hunting, Fishing, Ecotourism ...



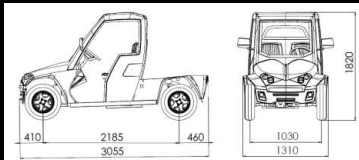
Cross Rider Sport Range.



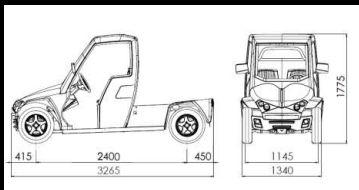
CR SPORT



CR SPORT L



CR SPORT XL



CR SPORT 4P

4 basic models, adaptable to user needs.

Cross Rider update, including enclosed cab.

Multiple application areas:

- Last Mile Cast.
- Postal Casting.
- Municipal fletes.
- Security
- Maintenance

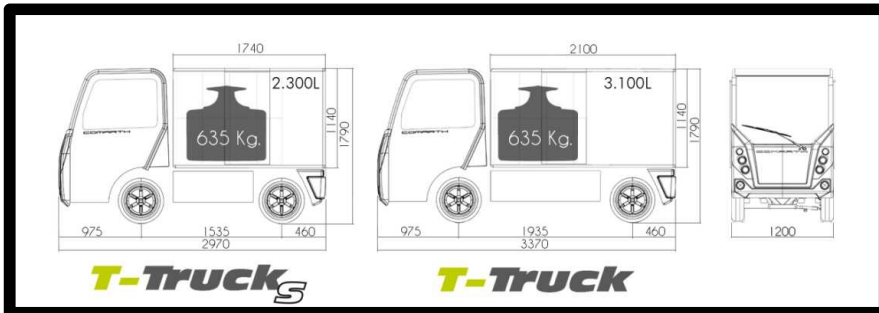


Cross Rider Sport uses range:

- Postal Casting, Last Mile Casting, Couriers ...



T-Truck Range.



2 basic models, standard and short.

L7 and N1 Homologation

Lithium Batteries, 10 kWh and 15 kWh

AC 9 kW Engines

Chassis-cab configuration, customizable cargo area according to customer needs.



T-Truck Utilities



T-TRUCK PICK UP

Capacidad de carga de 635 Kg
Tres puertas traseras abatibles independientemente en aluminio
Con caja basculante y sistema hidráulico de elevación con paracaídas y soporte de seguridad
Chasis y Alzas en acero con tratamiento por catáforésis (anticorrosivo) y pintura EPOXI
Dimensiones del Cajón: 2100 x 1200 x 1100 mm
Totalmente configurable por cliente



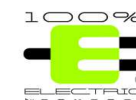
T-TRUCK HIDROLIMPIEZA

Capacidad de carga de 200 Kg
Depósito de agua de 400 litros con mamparo antibalanco
Lanza de presión con 15 metros de manguera de alta presión y enrollador automático
Bomba de alta presión (regulable 50/130 bar-7 litros/min) con filtro de aspiración
Motor eléctrico 48V 2kW

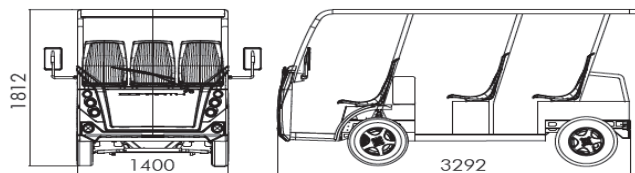


T-TRUCK RECOLECTOR

Fabricada en aluminio de 3mm de espesor con los plegados y refuerzos interiores
Fabricación de falso chasis en perfilaría acero al carbono donde descansa la tolva
Sistema de volteo fabricado en acero al carbono con protección anticorrosión.
Carga útil de 500 Kg con una capacidad de volumen de 2.10 m³
La tolva con dispositivo de enclavamiento manual de seguridad y paracaídas
Apoyos estabilizadores para la descarga de la caja
Cilindro elevador de la caja para proporcionar un vuelco de vertido de 90°



T-Bus Range.



Tourist vehicle to circulate on private premises (non registrable).

Guests movements in resorts.

From 6 to 12 seats. (available extra trailer for 9-12 additional seats).

Available as 21 seats touristic train.

LiFePo batteries of 15 kWh



Thank you!

